



January—March 2007

NLP Learning Systems Corporation

# COACH

## What Has to Happen For You To Start Having The Future You Want?

### START NOW!

#### ADVANCED PRACTITIONER CERTIFICATION TRAINING...

Being the person you want to be!  
Doing the things you want to do!  
Having the things you always wanted!

The **Advanced Practitioner Certification Training** can be your key to unlocking your full potential. **January 5-7, 2007** we will be having the "Reframe" Weekend. This weekend program includes:

- BELIEF CHANGES
- REFRAMING
- EXPANDING PERSONAL POWER
- AND SO MUCH MORE...

During the six months of the program, you will discover and develop mastery over a set of tools and techniques that can create magic in your life. You will create the future that you want, while you learn to remove blocks that might get in your way.

You will also install new resources and motivations that continue to allow people to achieve their goals faster and more completely than they ever imagined possible. The best part is that you will be able to measure results in your life and demonstrate to yourself that this powerful and easy to use technology is everything you hoped it could be.

#### QUOTES FROM GRADUATES

*"I made an extra \$75,000 while going through the Advanced Practitioner Certification Training. Thank you, thank you, thank you!"*

President – Computer Company

*"I haven't played or had this much fun in years. People at the office want to know what's 'wrong'!"*

C.P.A.



### COME DRESSED AS YOUR FAVORITE "ALICE IN WONDERLAND" CHARACTER



## The Master Practitioner Certification Series January 19-21, 2007

#### Metaphor Magic and Advanced Submodalities

Since the dawn of mankind, telling stories has been a powerful means of instilling values and changing beliefs, such as the popular children story, "Alice In Wonderland". As such, it represents one of our most meaningful forms of communication.

Metaphors provide vicarious learning experiences and/or a new perspective toward solutions and understanding. An effective metaphor will arouse curiosity, stimulate imagination, be attuned to anxieties and aspirations, give full recognition to the problem, develop options toward solutions, convey overt and covert meanings, speak simultaneously to many levels of human personality and communicate in a manner that reaches the unconscious. Of all the wonderful skills available, metaphors are frequently the most graceful and simplest to incorporate.

In this weekend, you will also learn Advanced Submodalities. Changing submodalities can dramatically alter

how a person reacts to, or responds to, their past, present and future.

This information will diminish limitations and unresourceful states while intensifying resource states and generating new points of view that empower people and give them new insights and higher states of consciousness.

### IT'S ALL IN YOUR MIND... AND HOW YOU USE IT!

**V. Jan Marszalek and her  
illustrious team!**

**Remember:**

**Come Dressed As Your Favorite  
"Alice In Wonderland" Character!**

Friday:  
**1 PM—10 PM**  
Saturday:  
10 AM—6 PM  
Sunday:  
10 AM—6 PM

**Investment:**  
Prepaid: \$2,500  
At The Door: \$3,000  
Each Weekend: \$600  
Repeat: \$1,500

*"My marriage is stronger and more intense now."*

Secretary – Law Firm

*"I received a pay raise of 65%! This was certainly worth the investment!"*

Executive V.P. – Manufacturing Co.

**It's up to you, we still have space available. Call now to reserve your spot, this is the key that can unlock your getting that future you so richly deserve!**

#### ADVANCED PRACTITIONER CERTIFICATION TRAINING

#### TIMES:

Friday : 7pm-10pm  
Saturday: 10am-6pm\*  
Sunday: 10am-6pm

\* There will be activities on a few Saturday evenings.

#### INVESTMENT:

1st time: \$2,995  
Repeat: \$1,500  
Each weekend: \$500

NLP Learning Systems Corporation

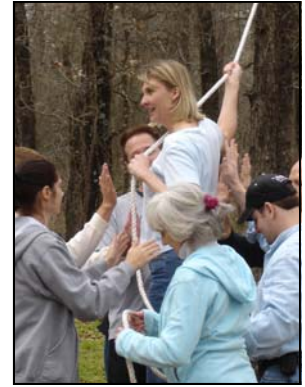
4837 Keller Springs Road \* Addison, TX 75001 \* 972-931-9984 \* 800-301-9984 \* Fax: 972-931-6405

nlpLearningSystems.com

email: Contact@nlpLearningSystems.com



# Building Community... Making Friends... Celebrating Change!



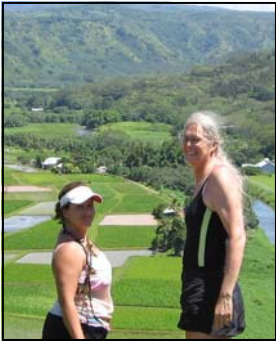
“You have helped me rebuild a business that was \$100,000 in the red to one that has made over \$100,000 in just one brief year.”

Kathrine E. Hill



“One of the most important things you get from NLP is to discover that it is by connecting learning and having fun together, that you make changing pleasant. When people connect change and pleasantness, you will notice it happens easily, quickly and automatically build upon itself to motivate people to be more attracted to it.”

Richard Bandler



“I use the tools you taught me every day”  
Casey Miner



“I can change things about my myself that never before seemed possible.”

Mark Youngblood

## Treasure Board

Come and join us for an evening of **fun**, **creativity** and **fresh ideas**. Explore your values, link them with personal goals and create your vision through words and pictures. You will bring home a treasure board to help keep your desired outcomes fresh in your mind.

Supplies will be provided. You may bring along your favorite pair of scissors, any extra magazines and some friends!

All are welcome!

February 22, 2007

April 19, 2007

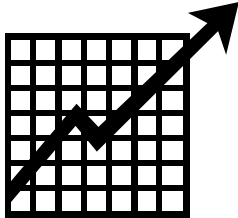
7-10 pm

\$50 - Newcomers  
\$35 - NLP'ers



# TRANCEformational Selling

## NLP In BUSINESS and SALES



TRANCEformational Selling is an outcome based training designed to bring you to your highest potential through a combination of sales process skills and NLP Technology.

**QUALIFY FASTER  
SHORTEN THE SALES CYCLE  
MAKE MORE MONEY**

*Tranceforming  
sales into a  
fun and easy  
way to make  
more money!*

- ◆ Enable any prospect to like and trust you quickly and easily.
- ◆ What and how to elicit the right information and know when you have enough.
- ◆ Perform at peak levels of consistency.
- ◆ Utilize Ericksonian language patterns.
- ◆ How to install a close and sell with integrity.



**CLASS SCHEDULE**  
February 17–18, 2007  
Saturday and Sunday  
10 am to 6 pm

“Empty the coins in your purse into your mind, and your mind will fill your purse with gold.” Ben Franklin  
**Investment—\$500.00**  
(Free repeat privileges)



## Graduate Feedback

“This letter is long overdue. I attended your weekend class on Tranceformational Selling and I have no background in sales whatsoever. I think I got some good stuff from that NLP class. Something’s different about my thinking and my attitude and how I deal with people. I’m seeing possibilities instead of impossibilities. It’s related to that class. I need to take the NLP Level ONE class you recommended. I like this a lot! I’m finding less fear of asking questions of strangers and doing new things. I’m suddenly more comfortable and confident doing what I’m doing but I can’t explain why.

I owe you and everyone involved in the NLP classes my heartfelt thanks. You were patient and kind with a newcomer full of silly questions and you explained and modeled the NLP terminology in a way I could follow. I feel I’ve moved from the passenger to the driver’s seat in my life. There really aren’t words good enough to describe everything. This NLP class has opened the door to many new things for me and I know I will enjoy life in general more fully for having experienced it. Thank you SO very much, and please feel free to share this if you wish.”

Kathy Sparks  
Early, TX



# HEALTH & NLP

## Is NLP Good For Your Health?

NLP is a model for understanding how a person perceives ones world, organizes ones perceptions and uses that information to interact with ones world. The methodology allows for quickly changing detrimental patterns and for replicating useful skills. It's how to use the language of the mind to consistently achieve desired results.

Many times an unrecognized belief will block the progress to health. Sometime a person's unconscious choices about how to sort life's experiences will make health maintenance difficult. Sometimes a significant emotional experience from the past (even if repressed out of awareness) will create disease. And for achieving and maintaining real optimum health, these issues and experiences must be gently and completely, dealt with.

NLP has developed some powerful ways to uncover and change limiting beliefs, to deal with trauma and other significant problems from the past and to change the unconscious choice patterns that "set up" the conditions for serious health issues.

A group of NLP researchers did a study on cancer patients. They found that virtually all of the cancer patients had a special set of about a dozen unconscious choice pat-

terns: such as paying attention to what they don't want, rather than what they do want: or, choosing to wait for what comes, rather than making things happen. In addition, they found in studying a controlled group of people without cancer, that none of them had the same set of unconscious choice patterns, though some of them had one or two of the patterns on a random basis.

The research then offered to use NLP to help the cancer patients change their unconscious choice patterns. Several of the patients agreed to try it. Significantly, the researchers reported that of those patients who were changed with NLP, most of them who actually changed their unconscious choice patterns experienced significant improvements in their symptoms.

Here at NLP Learning Systems Corporation, we've known for years that the body often is affected by verbal statements. We have worked with hundreds of people on health issues. Heal the physical body and it has to affect the mental and emotional bodies. When you feel good, you do good... in all areas of your life. If you have a question you would like to explore between thoughts/language and health, please give the office a call. 972-931-9984.

### MPCT SESSION 4 ERICKSONIAN LANGUAGE PATTERNS April 20-22, 2007

**Take a deep breath** and quietly say the word **RELAX** to yourself three times, and now, take another deep breath and allow yourself to wonder about the power of "Ericksonian Language Patterns." I wonder if you fully realize what could be possible for you to achieve in your personal life, your career, and in your change work on yourself and others...maybe...probably not...yet you will.

Experience a guided tour into your unconscious mind. Since behavior is subconscious in nature, it is the ability to effectively take a person inside, that can greatly improve the change process. In this fun and provocative weekend, you will learn how to take yourself, and others, into deeper levels of mind, where change takes place.

Remember, this class **starts at 1 pm on Friday!**

#### Each MPCT Session:

Friday: **1 PM**–10 PM

Saturday: 10 AM–6 PM

Sunday: 10 AM–6 PM

#### Investment:

Prepaid: \$2,500

At The Door: \$3,000

Each Weekend: \$600

Repeat: \$1,500

# Diamonds In Your Mind



## 2007 – THIS YEAR I HAVE...

- ✓ Controlled my Weight, Headaches and Habits
- ✓ Managed Stress Instead of it Managing me
- ✓ Learned Relaxation Techniques and used them
- ✓ Built my Intuition & Creativity
- ✓ Developed Positive Thinking, Confidence & Self Image
- ✓ Enhanced my Concentration & Decision Making Skills
- ✓ Improved my Memory and Study skills
- ✓ Set Goals and Achieved them
- ✓ HAD FUN

Does your list look something like this?  
Want to make it happen?

Did you know that by changing your perception, you are able to change your reality? Everything in your life is there as a direct result of your core beliefs. When you change these core beliefs, you are then able to experience an entirely new life filled with all the wonderful things you truly seek.



With **Diamonds In Your Mind**, we combine Silva and NLP methodologies to give you tools to take control of your life and prevent disharmonies. You will learn to tap into the alpha levels to boost your biological intelligence and produce rapid learning benefits. You will learn methods to deal with physical pain and enable your internal localized anesthesia. Build your intuition regarding healing self/others and consider this a tune up of your energy body. This class will build your desire, belief and expectancy in your goals and outcomes as you increase your skills of visualization and imagination. You will leave class with a wealth of knowledge feeling energized!

**HOW:**  
Diamonds In Your Mind

### **WHEN:**

June 22-24, 2007

Friday 22, 1 pm-10 pm  
Saturday 23, 10 am-6 pm  
Sunday 24, 10 am-6 pm

### **INVESTMENT:**

Prepaid: \$450  
At the Door: \$495

**Free Repeat Privileges**  
**For Diamonds graduates,**  
**Silva graduates or Silva**  
**2000 graduates**  
**Everyone Should Take**  
**This Course!**

**WOW, is what I can say and Thank you! Diamonds has been one of the most powerful classes in NLP that I have ever taken. Also out of all the classes I have taken at NLP, Diamond's techniques have given me the fastest results. It's funny because I began my NLP training trying to prove none of this stuff worked. The following is just one of many many examples in my NLP portfolio. Diamonds was the first class I took. I was a rebellious teenager in high school at the time. I remember taking a test in biology when I came to a question that completely stumped me. I used my mental screen and pictured my teacher's head and placed it over mine like a helmet. I asked the question on the test to her in my head. In the classroom my teacher spoke out asking me if I said something. I was not only stunned but very much amazed. I was even more amazed when I got my test back and the answer that came to me turned out to be right. Thank you again for this wonderful information. It has not only turned my life around, but it has given me new eyes to experience a new life all together. Thank you again.**

Joe C  
Dallas, TX

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# Let's Move Forward: NLP Level ONE



Have you ever been in a situation when things just seem to fall into place with a satisfying ease that surprised you?

Have you ever found yourself in perfect synchrony with another person, where the beneficial outcome seemed to flow from rapport that was somehow established so naturally?

NLP, or "Neuro-Linguistic Programming" is the science devoted to determining how those moments of excellence occur. The aim of NLP is to make successful thinking and communication a conscious choice, rather than an unconscious accident. The seminar consists of lecture, demonstrations, and exercises material to facilitate the development of NLP skills in your everyday life experiences. It is easy and powerful and you will notice the results immediately.

Here the learning is about how we can use our behavior and our language to influence ourselves, as well as others, and about the personal change and growth that comes from having these skills.

Think for a moment how an increased sense of power and influence would affect your environment at your workplace ...in your relationships...and your ability to help yourself and others make positive changes!!!

## NLP Level ONE

*Two formats available to suit your schedule!*

6 Thursday Nights  
7 pm—10 pm  
*and/or*  
1 weekend

Friday, 7 pm—10 pm  
Saturday, 10 am—6 pm  
Sunday, 10 am—6 pm

\$625 plus free repeat privileges

## NLP Level ONE FREE Introduction

**January 4, 2007**

**January 11, 2007**

**(Thursday)**

*and/or*

**February 9, 2007**

**(Friday)**

*See Page 7 for class schedule*



## Graduate Feedback

Dear NLP:

It has been a great month since my visit to you. The goal reaching exercise has created many new and wonderful things. I achieved a 100% increase in sales this month. I have new prospects that can produce not only additional money, but more prestige for me and the studio. I also have been fortunate in coming home to a personal trainer who will be instructing me in martial arts. It has become a time for many wonderful changes. I am looking forward to coming down to Dallas again within the next two months. I would very much like to spend more time in the classes.

I will call you as soon as I have more information about my flight down. My Best.

Warren Dittmar  
Photographer, New York

Dear Tony and N.L.P. Staff:

I wanted to share with you an experience I recently had with simple Anchoring. I took my two sons swimming (the youngest one who is 5 years old could not swim at that time). Travis (the youngest) decided that he could not swim, and could not get into deep water without a life preserver or the equivalent. I finally started to pay attention to his language, and what he kept telling me on this particular day was that "he could not learn it". So I got him to start talking about things he COULD learn, and in fact, things he HAD learned (in school, etc.) -- and while he was doing this, I set an anchor. So I proceeded to teach him to swim, and each time he said he could not learn it, I fired his "learning" anchor. Within 10 minutes, my son was swimming on his own and very happily, I might add. Until this happened, I hadn't really considered using N.L.P. on my children. For me, this has opened a new door to many possibilities in parenting. Vallarie D.

# NLP LEARNING SYSTEMS CORPORATION

Please check with the office to verify dates and times of classes.

<p><b>January 2007</b></p> <p>4 Level One Free Intro to NLP 4 Level One #1 5-7 Practitioner Weekend #3 11 Level One Free Intro to NLP 11 Level One #1 18 Level One #2 19-21 Master Track #3 25 Level One #3</p>	<p><b>February 2007</b></p> <p>1 Level One #4 2-4 Practitioner Weekend #4 8 Level One #5 9 Level One Free Intro to NLP 9-11 Level One Weekend 15 Level One #6 17-18 TRANCEformational Selling 22 Treasure Board</p>	<p><b>March 2007</b></p> <p>1 Level One Free Intro to NLP 1 Level One #1 2-4 Practitioner Weekend #5 8 Level One Free Intro to NLP 8 Level One #1 9-10 12-Hour Belief Change 15 Level One #2 22 Level One #3 29 Level One #4 30-4/1 Practitioner Weekend #6 31-4/7 Hawaii Huna Training</p>
<p><b>April 2007</b></p> <p>5 Level One #5 12 Level One #6 13 Level One Free Intro to NLP 13-15 Level One Weekend 19 Treasure Board 20-22 Master Track #4 27-29 Practitioner Weekend #1</p>	<p><b>May 2007</b></p> <p>3 Level One Free Intro to NLP 3 Level One #1 10 Level One Free Intro to NLP 10 Level One #1 17 Level One #2 18-20 Practitioner Weekend #2 24 Level One #3 31 Level One #4</p>	<p><b>June 2007</b></p> <p>7 Level One #5 14 Level One #6 15-17 Practitioner Weekend #3 21 Treasure Board 22-24 Diamonds In Your Mind (Friday- Sunday) 22-24 Handwriting Analysis</p>

## ... a “rewarding journey into myself”

I was referred to NLP through Dr. Karen Asbury. I heard she had a unique approach to healing and what I'd been doing wasn't working. At the time of going to see her, I was and had been in a deep state of depression for many years. I've been under the care of both psychiatrists and therapists for as long as I can remember and my state of mind never improved much. I asked her advice on any alternatives she knew of and that's when she suggested I go to the 12 Hour Belief Change Workshop. She told me to do anything I could to get there, that I'd be able to release a lot of the crap I'd been holding on to and allowing to control my present state of mind. That's all I needed to hear, I convinced my dad that he should help me get to the class and surprisingly he was all for it. I went with a very open mind, but was incredibly nervous.

Throughout the class I was feeling very disassociated with what was going on. I couldn't understand how any of what we were doing could help me. Then, something clicked in me in the last couple of hours when I was at the last of Jan's many writing assignments for the day. I was originally irritated to have to do it and Jan told me I didn't have to do it if I didn't want to....then of course, I had to do it since I was given permission not to.

During that last assignment something changed in me. I can't really put it into words. I felt a sense of hope that I hadn't felt in years. My difficulties from my past no longer mattered. I gave them recognition for what they were and then buried them. For the first time in over 10 years, I have hope. I've had a few rocky days here and there, but overall I haven't gone back to the desperate state of sadness and pain I constantly lived in since the end of the weekend of the workshop. I have hope for the first time in my life that I can handle what comes at me and still be okay.

I just wanted to say thank you to all of the trainers that helped me overcome some of my demons that weekend and were supportive through a very difficult, yet rewarding journey into myself. I've asked to be shown mentors in my life for a long time. Now I feel like I am surrounded by them. The wisdom that comes from Jan and Dr. Cheryl is an inspiration to me and I am very thankful to have found NLP.

Layne D.

### 12 HOUR BELIEF CHANGE WORKSHOP

#### Dates and Times

Friday, March 9, 2007 7 pm to 11 pm

Saturday, March 10, 2007 9 am to 9pm

#### 12 Hour Investment

\$240.00



**Are You Ready...  
For YOU?**

The **12-Hour Belief Change Workshop** allows you to explore the structure of your beliefs through the safety of your own private experiences. The **12-Hour** is structured in a manner where you will get to know much more of yourself in a VERY SAFE PERSONAL WAY, which can lead to exciting and pleasing changes. NLP change work is done where and when necessary to help move you through “Blocks” and “Stuck Areas” of your life.

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*Introduce your friends to NLP!*

**FREE INTRODUCTORY CLASSES**  
 with NLP Learning Systems Corporation

January 4, Thursday, 7 pm–10 pm

January 11, Thursday 7 pm–10 pm

February 9, Friday, 7 pm–10 pm  
 (Note: Weekend class for out-of-towners)

March 1, Thursday, 7 pm–10 pm

March 8, Thursday, 7 pm–10 pm



# \$\$\$ MONEY \$\$\$ WEEKEND



## SUBMODALITIES & TIMELINE

*open to the public! open to the public! open to the public!*

**Inside this issue:**

- Having The Future You 1  
Want? Start Now!
- MPCT - “Alice in 1  
Wonderland”
- Celebrating Change! 2
- Health & NLP 4
- “...a rewarding journey 7  
into myself”

*Have You Played  
The Money Box?*

PROSPERITY

*Money Too  
Grows On Trees.*

MONEY

HEALTH

Go to your core. Create a blueprint.

Learn to do it quickly and efficiently.

This is not for everybody. Some people aren't able to receive at these grandiose speeds. (OK maybe that's too grandiose)

Small investment for the huge returns you'll receive.



*Investment—\$500*

What would have to happen for you to attend?

**I AM READY TO HAVE MORE MONEY IN MY LIFE.**

Come Immediately & Sign Up :

972-931-9984

*February 2–4, 2007*

*Friday 7–10 pm*

*Saturday/Sunday: 10 am–6 pm*