



# COACH

## Advanced Practitioner Certification Training

The single most significant ingredient in success is DESIRE. Nothing is more important. Remember Socrates? He was recognized as a great scholar even by his contemporaries. One occasion a student came to him and asked, "How do I find learning?" Socrates took him to a beach. The two waded out chest high in the water where Socrates grabbed the young man and held his head under the water. The young man thrashed. He kicked. He flayed the water – and finally passed out. Socrates dragged him to the beach and left him there. When the young man recovered, he promptly sought his master screaming, "What did you do to me? I wanted to know how to find

wisdom and you nearly drowned me." Socrates replied, "When you seek learning as much as you sought air when I was holding you under the water, you will have to ask no man." When you want success with everything you have, you can only succeed. Success is an accumulation of many steps. With desire you can accomplish what others think are miracles – only because they are unwilling to commit to the next step. Join us for the next **Advanced Practitioner Certification Training (APCT)**, which for many of you is your next step. Imagine yourself in the next APCT, achieving all your desires. *Your journey begins*

**October 23-25.** There is still space available so bring your DESIRES and allow the group energy to multiply your chances for success with your most desired lifetime outcomes. Many people don't know the Practitioner is scheduled in such a way you can **start** *Session 1* in any weekend.



We recommend starting in Session 1, 2, or 3 and we're flexible. Call today for a recommendation based on you and your goals.

**972-931-9984**



### STUDENT SUCCESS EXTENDS TO ANOTHER

Recently, I got a phone call from a friend going to school in Idaho. He was obviously excited and said "I have the best news. I am getting an "A" in my math class." I wasn't sure why getting an "A" in math class was significant so he explained, "When I was in Dallas three months ago you worked with me on an **NLP Reframe**. I never told you I was working on my math classes. All my life I struggled with math, barely passing and now I'm getting an A." He continued and said "I am also calling because my sister struggles with tests and has a board exam she has taken twice and missed the passing grade by just two points. Will you do an NLP Reframe with her like you did with me?" I told him I would and got the phone number from him to set up a time.

When I worked with him it was the week after the APCT Reframe weekend and I didn't have much practice doing Reframes. It feel great that my friend is experiencing the changes he wants and he is recommending me and NLP to his sister. I am enjoying the great tools and change-work I am learning in the APCT. Thank you to all the trainers and faculty at NLP Learning Systems for a great training.

*D.B. –NLP Advanced Practitioner & Chiropractic Student*

**Session One** –October 23-25  
*Resource States*

**Session Two** – November 20-22  
*Meta Model*

**Session Three** – December 11-13  
*Change work techniques / Reframing*

**Session Four** – January 15-17  
*Advanced Submodalities & Time Line*

**Session Five** – February 19-21  
*Your five-year goal*

**Session Six** – March 19-21  
*Putting it all together*

**INVESTMENT:** \$2995  
\$500 per weekend



## THE GIFT OF NLP



The upcoming Holidays present an excellent opportunity to put into practice many of the NLP skills and information learned in the ***NLP Basic Level ONE*** class and the ***Advanced Practitioner Certification Training***. During time off from our careers, we may find ourselves involved in a host of activities that are very different from our usual daily routines.

Can you see yourself establishing better rapport with an in-law by matching during a holiday dinner? How much better can you converse with your parents now that you notice and match their predicate words? Many of you will have children of your own visiting from college. Now that you can meta-model them, you may actually be able to find out what they have been doing there. And by the way, have you figured out yet that you can save money by mismatching?

Perhaps you can recall some past holiday events that were not particularly stimulating for you because those involved were not people with whom you could "make contact," or "see eye to eye," or "hear what you had to say." How much less stressful this time can be now that you have the calibration skills to know how people are reacting to you.

How much more enriching can those family gatherings be when you fire the "right" anchor to get your desired response.

Even shopping can be more fun. Can't decide what to get a loved one for Christmas? Try the visual squash for clarity. And if you don't get what you want for Christmas, handle your grief with double dissociation --- then future pace the next Christmas so such a horrible mistake doesn't happen again! If you have completed the ***TranceForming Selling*** seminar, you are way ahead of most salespeople, so you should be able to negotiate the perfect gift at the very best price.

Let's remember that a New Year is coming. Instead of New Year's Resolutions, how about a Reframe? Isn't it time that Pattern X had some new choices?

Well, all of us at NLP Learning Systems Corporation wish you the very best over the coming holidays and hope to see you at some of the upcoming events.

### HAPPY HOLIDAYS



## NLP BASIC LEVEL ONE CLASS

### FREE INTRODUCTORY CLASSES

November 5<sup>th</sup>, December 4<sup>th</sup>  
7:00 p.m. to 10:00 p.m.

### TWO SCHEDULE FORMATS AVAILABLE

### Weekend

December 4<sup>th</sup> – 6<sup>th</sup>  
Friday :7pm to 10pm  
Saturday & Sunday: 10am to 6pm

### Thursday Nights

7:00 p.m. to 10:00 p.m.

### FREE INTRO NIGHT – Nov. 5<sup>th</sup>

Session # 2 - Nov. 12<sup>th</sup>

Session # 3 - Nov. 19<sup>th</sup>

Session # 4 - Dec. 3<sup>rd</sup>

Session # 5 - Dec. 10<sup>th</sup>

Session # 6 - Dec. 17<sup>th</sup>

**INVESTMENT: \$625**

**USE YOUR  
FREE REPEAT  
PRIVILEGES**

# Master Practitioner Certification Program

The Art of  
Mastery  
Going For It

with V. Jan Marszalek

**November 6<sup>th</sup> – 8<sup>th</sup>**

Friday, 7 – 10 pm

Saturday & Sunday, 10am – 6pm

**Investment: \$600**

**Mastery is just that... Mastery!**

In this weekend, we make available the mastery of health, a high level skill leading to physiological control. Such control relates to temperature of skin, blood flow, heart rate, as well as mental control, i.e., brainwaves – beta, alpha, theta and delta.

Once we have installed optimum

health and well being, learning about the cybernetic system along the way, we move into understanding of genius qualities. This is a weekend of **Going For It**...By blending submodalities, time line therapy and strategies, each participant will install values and beliefs consistent with excellence for their success.

Topics to be covered include: propulsion strategies, genius faculties, flirting, quantum leaps, cybernetics, values for excellence, modeling the strategy of K, advance representational systems and ecstasy in love relationships. These are presented as personal therapeutic tools to create an ongoing centeredness and balance as you propel yourself into the next level of your success.

Jan is a polished and professional speaker, whose ability to draw humor out of the audience adds humility, grace and wisdom to the learning process. Jan is a certified Time Line Trainer and a Master Practitioner and Trainer of NLP since 1982.

*Coming in April 2010*

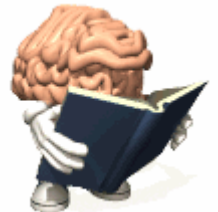
## ***It's All In Your Mind ... And How You Use It!***

***Advanced Submodalities and Metaphor Magic***

The journey deep into submodalities and metaphors.

Resourceful Experiences \* Positive Viewpoints \* Subtracting Elements

Useful Disruptions \* Compelling Future



### **DIAMONDS IN YOUR MIND WORKSHOP**

*A Master Practitioner  
Certification Class*

This is the Right Brain Training" course Jan Marszalek keeps referring to in the **Level ONE and Practitioner Program!** This course is recommended for everyone who thinks.

**A New Tuesday Night format coming in**

**March 2010!**

### ***Master Practitioner Certification Program***

**HURRY !**

**BOOK YOUR SPACE TODAY FOR THESE  
EXTREMELY POPULAR COURSES.**

**Investment: \$3000 / \$600 per weekend**

**CALL & REGISTER – 972-931-9984**



**NLP Learning Systems Corporation**

4837 Keller Springs Road \* Addison, TX 75001 \* 972-931-9984 \* 800-301-9984 \* Fax: 972-931-6405  
nlpLearningSystems.com

Contact@nlpLearningSystems.com

# Holidays Are Coming Gift Ideas

## Meditation Workshop

*Be Still and Know God !*

*~ a class of exploration and discover. ~*

*This 8 week class is designed to teach you, or refresh your memory of the basics of:*  
*Peace of Mind \* Deep Breathing \* Mental Focus \* Stillness \* Total Body Relaxation*  
*\* Inner Awareness \* Visualization \* Working with the Unconscious Mind \**

**November 10, 17, & 24 & December 1, 8, 15, 22 & 29**

**Tuition: \$360 Prepaid or \$400 At The Door**

Use Your **FREE Repeat Privileges** AND Enjoy The Energy of Group Meditation !

## Oil Painting

### WITH TONY NEAL

**A Gift With A Personal Touch!**

*In just three hours you complete a beautiful oil painting like this FIRST PLACE WINNER !*

**Special Day of the Week**  
**Monday, November 30<sup>th</sup>**  
**7:00 p.m. to 10:00 p.m.**

**Investment: \$50 (Supplies Included)**



### TREASURE BOARDS WORKSHOP

**Bring Out Your Hidden TREASURES!**

**Thursday, October 15<sup>th</sup>**  
**7:00p.m. to 10:00p.m.**

**INVESTMENT:**

**\$35 (\$50 for Non-NLP Student)**

### 12 HOUR BELIEF CHANGE WORKSHOP

**~ Best Program Best Value ~**

Ask Yourself A Simple Question ...

- "How useful are my belief systems for me, now, today?"

... and if you recognize a need or desire for change, **come** and explore the possibilities during our **next 12 Hour Workshop**

**The next workshop is October 16<sup>th</sup> -17<sup>th</sup>, 2009**  
**Call the office and register for class today! 972-931-9984**

**Learn more on page 7 ...**



# NLP Basic Level ONE Training

NLP is a comprehensive model for understanding human thought and behavior. It is strange but true. Though most of us crave success and love, we fear them too. Whenever we come close to achieving either, fear makes us perform badly. And so we fail and feel safe again.

NLP is a remarkable integration of skills, techniques and patterns gleaned from such diverse disciplines as psychology, linguistics, neurology communication, theory, cybernetics and systems theory. Overcoming fear is just one of the many skills that you can master through the study of NLP. Our subconscious minds supply a steady stream of messages – warnings, judgments and words of encouragement. What might you be able to accomplish if you didn't get those discouraging messages? How much more could you achieve if all your messages were positive like, "Nice going – keep it up!" That's exactly what NLP does! It provides positive reinforcement and it overrides those self-destructive messages you get from your subconscious mind with new messages of confidence and encouragement, so you can finally reach your true potential.

## **OH BIG LOTS !!!**

*When a friend and I were walking into Big Lots, I noticed a Carter Blood Bus and immediately wanted to donate blood. With some begging I got her on the bus and ready to donate too. Later on we found out we could enter to win \$100 to Big Lots just by pricking a finger... sadly I didn't get to donate because my iron was too low however I still got to enter. While my friend was giving blood, I ran into Big Lots for the second time and put my name in at the last minute all the while anchoring on the finger that was pricked (unknowingly) and thinking about how cool having \$100 would be. Soon my friend was done and we were standing in the store waiting for the winner's name to be called. Suddenly, I heard my name being called and I knew instantly I had won  
~ all because I anchored!*

*KE B- Student*

*In the NLP Level ONE series you will learn how to:*

- *Exceed what you have always believed to be your best performance.*
- *Train yourself to do your best consistently – and not just once in a while.*
- *Turn bad experiences into positive ones.*
- *Quickly master new skills and create new abilities.*
- *Intensify your good feelings, experiences and memories.*
- *Diminish your bad feelings, experiences and memories.*
- *Reach your goals in a way that really works.*
- *Get people to like you and want to do business with you.*
- *Put yourself into a good state of mind instantly.*
- *Find out how people listen and get them to listen to what you have to tell them.*

***NLP Basic Level ONE Class***

*Investment: \$625*

***FREE REPEAT PRIVILEGES***

*See Page 2 for Class Dates & Times*

# More Program Offering Gift Ideas

Who do you know (or maybe it's you too) that wants more success and more money?



## TRANCEforming Selling

TRANCEforming Selling is an outcome based training designed to bring you to your highest potential through a combination of sales process skills and NLP Technology.

TranceForming Selling **BEGINS**  
February 13 – 14, 2010  
Saturday & Sunday,  
9:00 a.m. to 5:00 p.m.  
INVESTMENT: \$600 or  
Prepaid \$540

**\* QUALIFY FASTER \* SHORTEN THE SALES CYCLE \*  
MAKE MORE MONEY**

### Asking For A Sign Orange = Job!

Jan, ...so I know while this is very wild for me it is not for you...

Last week in the reframe you told us to ask for a sign to know the reframe is working and I got an orange. I didn't tell anyone about the orange and when I got up today my daughter showed me her latest story board and 2/3<sup>rd</sup> of the way through she had a big orange. I told my wife about it and she started laughing and told me she was at the store a few days ago and a voice told her to get oranges which she almost never does. There are a bunch of them in the bottom of the refrigerator! I'm surrounded by oranges!



CH  
Advanced Practitioner  
Business Consultant



### DIAMONDS IN YOUR MIND WORKSHOP



The Gift That Gives in Return...

- Are you a Diamond in the rough wanting that clean cut look?
- Are you looking to be polished to a dazzling brilliance?
- Do you just want to come out into the light and sparkle?
- This is the Right Brain Training that Jan Marszalek keeps referring to in the Level ONE and Practitioner Programs!

SIX TUESDAY NIGHTS

COMING IN MARCH 2010

March 23<sup>rd</sup>, 30<sup>th</sup> & April 6<sup>th</sup>, 13<sup>th</sup>, 20<sup>th</sup>, & 27<sup>th</sup>

7:00 p.m. to 9:00 p.m.

Same Great Investment of \$600 or Prepaid \$540

FREE REPEAT PRIVILEGES DO APPLY

# NLP Learning Systems Corporation

Please check online or with the office to verify dates and times of classes.

<u>October 2009</u>	<u>November 2009</u>	<u>December 2009</u>
1 Level One #5 2 Level One <b>FREE INTRO</b> to NLP 2-4 Level One Weekend 8 Level One #6 15 Treasure Board 16-17 12-Hour Belief Change Workshop 23-25 Practitioner Weekend #1	5 Level One <b>FREE INTRO</b> to NLP 6-8 Going For It-The Art of Mastery 10 Meditation #1 12 Level One #2 17 Meditation #2 19 Level One #3 20-22 Practitioner Weekend #2 24 Meditation #3 30 Oil Painting with Tony Neal	1 Meditation #4 3 Level One #4 4 Level One <b>FREE INTRO</b> to NLP 4-6 Level One Weekend 8 Meditation #5 10 Level One #5 11-13 Practitioner Weekend #3 16 Meditation #6 17 Level One #6 22 Meditation #7 29 Meditation #8
<u>January 2010</u>	<u>February 2010</u>	<u>March 2010</u>
7 Level One <b>FREE INTRO</b> to NLP 14 Level One #2 21 Level One #3 15-17 Practitioner Weekend #4 28 Level One #4	4 Level One #5 5-6 12-Hour Belief Change Workshop 11 Level One #6 13-14 <i>Tranceforming</i> Selling Seminar 18 Treasure Board 19-21 Practitioner Weekend #5 25 Oil Painting with Tony Neal	4 Level One <b>FREE INTRO</b> to NLP 11 Level One #2 18 Level One #3 19-21 Practitioner Weekend #6 23 Diamonds #1 25 Level One #4 26 Level One <b>FREE INTRO</b> to NLP 26-28 Level One Weekend 30 Diamonds #2

## 12-HOUR BELIEF CHANGE WORKSHOP

### Best Program

### Best Value ~

People that have experienced the 12-Hour say that this course helps create the most change in the shortest amount of time.

The 12 Hour Belief Change Workshop allows you to explore the structure of your beliefs, through the safety of your own private experiences.

Each one of us has that area of our lives where we would like to have more success. The 12 Hour is quite simply a time when YOU WILL DISCOVER the "tapes" that run your life... and change them... if you desire.



Jan, you are the first person I met that I felt **un-judged** around. It has helped me to remove self-judgment and for that I am eternally grateful to you. Do you realize how much this simple gift is helping the world ???

Have a great day! !!  
JZ – Advanced Practitioner

Register by calling now and SAVE YOUR SEAT!

**Class Schedule**

Friday 7:00 p.m. – 11:00 p.m. & Saturday 9:00 a.m. – 9:00 p.m.

October 16<sup>th</sup> - 17<sup>th</sup>, 2009

(Pizza Party and social afterwards normally last 2 hours)

**Investment - \$290.00**



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**Advanced Practitioner Certification Training**

**Session #1 – Resource States**

**October 23<sup>rd</sup> - 25<sup>th</sup>**

Friday 7pm – 10pm  
 Saturday & Sunday 10am- 6pm

Investment: \$600

Prepaid: \$540

**NLP Basic Level ONE Class**

Get ‘er Done In ONE Weekend!

**December 4<sup>th</sup> – 6<sup>th</sup>**

Friday 7pm – 10pm  
 Saturday & Sunday 10am- 6pm

Investment: \$625

**FREE REPEAT PRIVILEGES!**

**See Inside for Complete  
 Schedule Information**

**Call the office and Register Today!**

**972-931-9984**



**12 Hour Belief Change  
 Workshop**

**October 16<sup>th</sup> – 17<sup>th</sup>**

See Inside For Details

Investment: \$290

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