

July—September 2009

NLP Learning Systems Corporation

# COACH

## *Diamonds In Your Mind*

### *A Special Summer*

*Recommended  
for everyone who thinks.*

#### **Highlights:**

- Relieve stress using fast, effective relaxation techniques
- Create a mental workshop full of useful tools and information
- Improve your memory and study skills
- Learn how to tap into energy reserves during the day, fall asleep easily at night, and awaken in the morning feeling refreshed and relaxed by managing your internal state
- Anchor powerful states of physical and mental calm so you can access them anywhere
- Discover how to communicate directly with your unconscious mind and replace unhelpful negative chatter with positive thoughts
- Use the three step goal creation process to formulate compelling outcomes
- Develop skill and confidence applying your intuition to aid in everyday situations
- Enhance your creativity and learn to apply it in problem solving
- Discover the power of mental submodalities and use them to create ideal internal experiences



- ✿ *Are you a Diamond in the rough wanting that clean cut look?*
- ✿ *Are you looking to be polished to a dazzling brilliance?*
- ✿ *Do you just want to come out into the light and sparkle?*
- ✿ *This is the Right Brain Training Course that Jan Marszalek keeps referring to in the Level One and Practitioner Courses!*

**Location:** NLP Learning Systems Corporation  
**Investment :** \$600.00 or \$540.00 prepaid

**Date:** July 10, 11 & 12, 2009  
**Time :** 6pm-10:30pm Friday  
 10am-7pm Saturday - Sunday

**Free Repeat Privileges**

**Everyone Should Take  
Diamonds!**

If money is the reason you are not taking this course, call about a scholarship or a payment plan.

**We want you in this class!**

**~ Call the office to register ~  
972-931-9984**

# NLP BASIC LEVEL ONE Training

In the **NLP Basic Level ONE** class we teach NLP basic concepts to improve your communication with others in ways that increase the probability that people will like you, understand you, and take action on what you are saying. You will also learn how to train yourself to perform at your best on a consistent basis, to diminish your past bad feelings, memories and experiences and to intensify your good feelings, experiences and memories. The course follows a carefully planned sequence designed to ensure that you systematically acquire and integrate the required skills and information.



## Stuck to Clear



(One of the techniques taught in Level ONE)

***This technique is the beginning of learning how to manage time, collapse time, stretch time and move in and out of time.***

***Master this technique – It pays well!***

When I first started doing the *stuck to clear technique* for 21 days, it was about a situation I was facing with my 18-year-old son. As NLP is content-free, I will not go into details, but I'm sure any parent of an 18-year-old son can relate. My conclusion after 21 days of doing the *stuck to clear technique* is that the change work was about me, for me, and not my son. I found that, by doing the technique, I felt calmer about the situation and become clearer. It led me to taking other steps to change myself, taking the focus off him. The situation with my son is not completely resolved yet. It's improved, worsened, improved, worsened, and now is in a holding pattern I can tolerate. Doing the *stuck to clear technique* helped me learn more about myself and make myself stronger in order to deal more effectively with the situation. I learned I had allowed a part I thought I had cleared a long time ago to rear its ugly head again in how I was relating to my son. I'm sure even my son was shocked by how strong I became after doing the change work.

I've been using NLP for 14 years to change myself and, as many of you know, the change has been dramatic. What I've learned from this experience is that, no matter how long we have been using NLP, there's always more for us to discover about ourselves, more to change, more to improve, more to love. The emphasis must be on changing ourselves and not trying to change others. In my urgency to see a change in my son, I chose to ignore this truth. Doing the *stuck to clear technique* compelled me to focus on changing me, not him, and trust that, through changing myself, my son may be positively affected.

A.M.V. Mom

## NLP Basic Level ONE

**Investment: \$625**

**FREE REPEAT PRIVILEGES**

**Thursday nights**

**7:00 p.m. to 10:00 p.m.**

*FREE INTRO – July 9*


#2 July 16

#3 July 23

#4 July 30

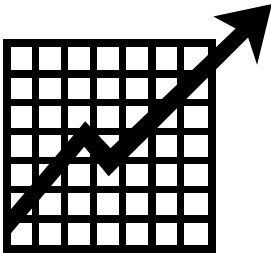
#5 August 6

#6 August 13

 *NLP Learning Systems Corporation*  
presents

# **TRANCEforming Selling**

## **NLP In BUSINESS and SALES**



*TRANCEforming Selling is an outcome based training designed to bring you to your highest potential through a combination of sales process skills and NLP Technology.*

**QUALIFY FASTER  
SHORTEN THE SALES CYCLE  
MAKE MORE MONEY**



- *Enable any prospect to like and trust you quickly and easily.*
- *What and how to elicit the right information and know when you have enough.*
- *Perform at peak levels of consistency.*
- *Utilize Ericksonian language patterns.*
- *How to install a close and sell with integrity.*

Dear Jan and Tony,

Truly, I was skeptical. The ideas you had presented to me and the claims you made about increased production were beyond my beliefs. You asked me to keep an open mind and I did.

### **You made a believer out of me!**

In my field of telephone sales, each call is vital to my business. The concepts you gave me are truly remarkable and I continue to have great fun with them.

Let me know when your next session is ...

several of my associates have expressed a definite interest.

If there is any way I can support you in referrals, please let me know.

Sincerely yours,

A.P. - AMERICAN INVESTMENT ASSOCIATES

**CLASS SCHEDULE**  
Date: July 25-26, 2009  
Saturday and Sunday 9 am to 5 pm

“Empty the coins in your purse into your mind, and your mind will fill your purse with gold.” Ben Franklin

**Investment - \$600.00**  
**Prepaid - \$540.00**  
*(Free repeat privileges)*



## Advanced Practitioner Certification Program

### *If It's Possible, It's Possible For Me (One of the Presuppositions of NLP)*

Jan use to say "I could never be a basketball player. I'm only five feet tall".

Tiffara Steward was born three months premature, she's partially deaf, her left leg shorter than the other, her vertebrae under-developed and she's missing a rib.

Today, she stands 4-foot-6 in her Air Jordan's and in spite of everything she earned a college scholarship to Farmingdale State College in Long Island, N.Y and is the starting point guard and a co-captain of her college basketball team.

Oh,... did I mention? She's also blind in her left eye.

*Anything is possible.*

**START PRACTITIONER NOW!**

### ***NLP is extraordinarily valuable to the elderly. It keeps their minds sharp and clear.***

*Email from Russ Trager to Jan Marszalek...*

*I took my dad to the mall the other day to buy some new shoes (he is 92). We decided to grab a bite at the food court. I noticed he was watching a teenager sitting next to him. The teenager had spiked hair in all different colors: green, red, orange, and blue. My dad kept staring at him. The teenager would look and find him staring every time. When the teenager had had enough, he sarcastically asked "What's the matter old man, never done anything wild in your life?"*

*Dad's response: "Got drunk once, and had sex with a peacock. I was just wondering if you were my son."*

*Editors Note: Dad is Jan's ex-father-in-law who introduced her to the concepts, strategies, and skills in **Diamonds In Your Mind** thirty-seven years ago. It was the beginning of many years studying the brain, mind and body. She shares NLP with both her in-laws whenever she visits them in Florida every couple of years.*

The **Advanced Practitioner Certification Training** is founded on the philosophy of aiding participants in creating choices in their lives and offering them opportunities to become the very best they can be.

We cover a wide variety of advanced NLP techniques over a period of six months we have found to be highly useful and effective in assisting participants in reaching their objectives. These techniques will be analytical as well as experiential: always maintaining our philosophy of creating more choices and changing limiting belief systems.

Our goal is to relate the technology of NLP directly with your personal model as well as business model of the world.

The logical sequence is starting in weekend 1, 2 or 3. The illogical still works. We're flexible, the class teaches you how to be flexible.

Week 1

Week 3



Week 2

Participants will also learn:

- New methods of viewing and determining life choices
- To create more choices and resources in order to transcend limitations
- Useful techniques directly relating to your personal and business models of the world.

#### **WEEKEND DATES:**

*Oct 23-25; Nov. 20-22; Dec. 11-13  
Jan. TBA; Feb. TBA; Mar. TBA*

*Friday 7pm-10pm; Saturday & Sunday 10am-6pm*

#### **INVESTMENT:**

**\$500 per weekend  
\$2995 Total**

***Call the Office and Sign-up Today –  
972-931-9984 ~ Payment Plans Available ~***

# Master Practitioner Certification Program

## Clever students!!!! In fact, VERY clever

~ Punctuation ~

An English Professor wrote the words: "A woman without her man is nothing" on the blackboard and asked his students to punctuate it correctly.

All of the males in the class wrote:  
"A woman, without her man, is nothing."

All of the females in the class wrote:  
"A Woman: Without her, man is nothing."

### **META PROGRAMS / VALUES / BELIEFS**

*with V. Jan Marszalek and Tony Neal*

**August 28<sup>th</sup> – 30<sup>th</sup>**

Richard Bandler first uncovered Meta Programs as they were observed in therapeutic interventions. These programs, or filters, determine how an individual's personality is made up. By understanding this pattern, a communicator can package their language in ways that match and pace the unconscious mind of the listener. This creates levels of influence and rapport in powerful and impactful ways. Learn how these unconscious filters determine behavior, how they influence each other to limit choice, and how to adjust each filter in ways that balance and integrate individuals to make change ecological.

Values and beliefs are the factors that determine how our Meta Programs are arranged to support our realities. Learn how to find those values and beliefs that limit performance and resolve any conflicts to build your verbal congruency in thought and action. Learn also how to change beliefs and reorient values in ways that contribute to your being able to assist yourself and others to achieve goals.

### **GOING FOR IT THE ART OF MASTERY**

*with V. Jan Marszalek*

**November 6<sup>th</sup> – 8<sup>th</sup>**

Mastery is just that... Mastery! In this weekend, we make available the mastery of health, a high level skill leading to physiological control. Such control relates to temperature of skin, blood flow, heart rate, as well as mental control, i.e., brainwaves – beta, alpha, theta and delta.

Once we have installed optimum health and well being, learning about the cybernetic system along the way, we move into understanding of genius qualities. This is a weekend of Going For It...By blending submodalities, time line therapy and strategies, each participant will install values and beliefs consistent with excellence for their success.

Topics to be covered include: propulsion strategies, genius faculties, flirting, quantum leaps, cybernetics, values for excellence, modeling the strategy of K, advance representational systems and ecstasy in love relationships. These are presented as personal therapeutic tools to create an ongoing centeredness and balance as you propel yourself into the next level of your success.

**Master Practitioner Certification Program Total Investment  
\$3000 / \$600 per Weekend.**

*NLP Learning Systems Corporation*

4837 Keller Springs Road \* Addison, TX 75001 \* 972-931-9984 \* 800-301-9984 \* Fax: 972-931-6405  
nlpLearningSystems.com

Contact@nlpLearningSystems.com

# PROGRAM OFFERINGS

## ADVANCED SUBTLE ENERGY PRACTITIONER PROGRAM

**Are You an Energy Empath?**

Energy empaths are people who are sensitive to subtle energy and who process that energy for other people and their environment. To be able to process energy for others is a tremendous gift! It cleanses dense and negative energy, provides energy to those in need, and raises the vibrational frequency of everyone involved.

If you want to develop your energy empathy capabilities to their fullest potential, then the **Subtle Energy Practitioner Programs** are designed especially for you! These programs will provide you with step-by-step instruction to develop powerful subtle energy processing abilities with practical applications useful to people living normal, everyday lives.

**Saturday & Sunday, August 1-2<sup>nd</sup> 10:00 a.m. to 6:00 p.m.**

**INVESTMENT: \$450**

## Huna Trip

**KA HUNA**

**KA~THE KEEPER OF  
HUNA~ THE SECRET**



Get ready for an amazing experience on the beautiful island of Maui! Come join this exotic journey to paradise that is the most spiritually rewarding experience we offer. Hands down, this will be an incredibly enlightening journey for those of you who truly seek your own connection to your God Source.

A neat group of people, led by Kapuna, Kahuna Jan Marszalek, will be adventuring into this tropical paradise and learning ancient Huna spiritual practices as we explore the beauty and power of Maui's sacred places. Days and nights become one on our journey inward. Ancient Huna magic, holy places, beautiful beaches and waterfalls encompass our experience.

The Ka Huna trip is September 17<sup>th</sup> – 24<sup>th</sup>, 2009

**Call the office today!  
972-931-9984**



## WITH TONY NEAL

**Thursday, August 20<sup>th</sup>  
7:00 p.m. to 10:00 p.m.**

**INVESTMENT:  
\$50.00 (Supplies Included)**

## TREASURE BOARDS WORKSHOP

**Thursday, August 27<sup>th</sup>  
7:00p.m. to 10:00p.m.**

**INVESTMENT:  
\$35 (\$50 for Non-NLP Student)**

## 12 HOUR BELIEF CHANGE WORKSHOP

Are you ready...for you?

In the **12-Hour Belief Change Workshop** you will get to know more of yourself in a *very safe personal way*. People that have experienced the 12-Hour say that this course helps create the most change in the shortest amount of time. The 12-Hour only appears on the schedule two more times this year, so make sure you enroll today. This course may be the best value to help you change now!



**The next class is October 9-10...**

**Call the office and register for class today! 972-931-9984**

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Please check online or with the office to verify dates and times of classes.

<u>July 2009</u>	<u>August 2009</u>	<u>September 2009</u>
9 Level One <b>FREE INTRO</b> to NLP	1-2 Advanced Subtle Energy Class	3 Level One <b>FREE INTRO</b> to NLP
10-12 Diamonds in Your Mind	6 Level One #5	5-7 Diamonds in Your Mind
16 Level One #2	13 Level One #6	10 Level One #2
17-19 Practitioner Weekend #4	14-16 Practitioner Weekend #5	11-13 Practitioner Weekend #6
23 Level One #3	20 Oil Painting with Tony Neal	17-24 Huna Trip - Maui
25-26 Tranceforming Selling Seminar	27 Treasure Board	17 Level One #3
30 Level One #4	28-30 Master Track #4- Meta Programs, Values, Beliefs	24 Level One #4
<u>October 2009</u>	<u>November 2009</u>	<u>December 2009</u>
1 Level One #5	5 Level One <b>FREE INTRO</b> to NLP	1 Meditation Workshop #4
2 Level One <b>FREE INTRO</b> to NLP	6-8 Master Track#5: Going For It-The Art of Mastery	3 Level One #4
2-4 Level One Weekend	10 Meditation Workshop #1	4 Level One <b>FREE INTRO</b> to NLP
8 Level One #6	17 Meditation Workshop #2	4-6 Level One Weekend
9-10 12-Hour Belief Change Workshop	19 Level One #3	8 Meditation Workshop #5
15 Treasure Board	20-22 Practitioner Weekend #2	10 Level One #5
23-25 Practitioner Weekend #1	24 Meditation Workshop #3	11-13 Practitioner Weekend #3
	30 Tony's Paint Class	15 Meditation Workshop #6
		17 Level One #6
		22 Meditation Workshop #7
		29 Meditation Workshop #8

## \$\$\$ The MONEY \$\$\$ WEEKEND

### SUBMODALITIES & TIMELINE

### PROSPERITY

*Have You Played  
The Money Box?*

### MONEY

### HEALTH



**NOW is the time to install new money strategies.**

**Weekend #4** of the **Advanced Practitioner Certification Training** is about attracting money into your life and lots of it! A lack of financial resources is often the result of limiting beliefs about money. You will learn how to use Submodalities, the Swish Pattern and Time Line Therapy™ to bring about significant belief changes. Dramatic breakthroughs are often experienced using these three techniques.

*This is your opportunity to break through blocks to the flow of money* in your life with a group of Advanced NLP students. Get into the flow now; if you wait, you may just have to listen to everyone else talk about it later. If you enroll in the **Advanced Practitioner Certification Training** which begins October 23, 2009, you can apply this \$500 investment towards the **Advanced Practitioner Certification Training** enrollment of \$2995.00.

*Investment—\$500*

What would have to happen for you to attend?

**I AM READY TO HAVE MORE MONEY IN MY LIFE!**

Take Action Immediately & Sign Up :

**972-931-9984**

*July 17 - 19 , 2009*

*Friday 7 -10 pm  
Saturday & Sunday  
10 am -6 pm*

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**Advanced Practitioner Certification Training**



**\$\$\$ The MONEY \$\$\$  
 WEEKEND  
 SUBMODALITIES & TIMELINE**

**July 17<sup>th</sup> – 19<sup>th</sup>**

Friday 7pm – 10pm; Saturday & Sunday 10am- 6pm

**See Inside for Complete  
 Schedule Information**

**Call the office and Register Today!**

**972-931-9984**



**TRANCEforming Selling  
 Seminar**

**July 25-26<sup>th</sup>**

9am – 5pm Saturday & Sunday



**Investment: \$600 - Prepaid \$540**

**Master Practitioner Certification Program**

**Diamonds In Your Mind**

Special Summer Class  
 Bring Your Teenagers!

**July 10<sup>th</sup>, 11<sup>th</sup>, 12<sup>th</sup>**

See Inside For Details

**USE YOUR FREE  
 REPEAT PRIVILEGES!**

**Investment: \$600 – Prepaid \$540**

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