



Dec. 2009 – Mar. 2010

NLP Learning Systems Corporation

# COACH

## Announcing:

# New Books & CDs

By V. Jan Marszalek, Tony Neal and Dr. Cheryl Oden



- **HOME MEDITATION SERIES** – with book and CDs. (They tell us we did 30 hours of data in a 24 hour course.)
- **LEVEL ONE BOOK/CD SERIES**– The Level ONE course manual is now in book format with many success stories. Pre-Publication Manuscripts \$20.
- **TRANCEFORMING SELLING** – A service oriented book with CD on selling.

### NLP Level ONE

TWO SCHEDULE FORMATS AVAILABLE

◆ 6 Thursday Nights  
7:00pm-10:00pm  
STARTS January 7<sup>TH</sup>

OR

◆ 1 Weekend

### Next Weekend Coming UP

December 4<sup>th</sup> – 6<sup>th</sup>  
Friday :7pm to 10pm  
Saturday & Sunday:  
10am to 6pm

**FREE REPEAT PRIVILEGES**

**INVESTMENT:** \$625

See page 5 for the  
Thursday Night  
Schedule

### Happy Holidays!!! It's Gift Giving Time – What Do You Want To Receive?

Have you thought about the gifts you're going to give this holiday season?

What a better way to show someone you care than to gift them the **NLP Level ONE** course. It's the gift that keeps on giving and they can draw on their new skills for as long as they wish. Contact the office to reserve a space for that special someone in your life. And that special someone can even be yourself!

For those of you new to our Center and the NLP information, let me enlighten y'all a little.

NLP is a process which is all about "relating," whether that relationship is salesperson to client, doctor to patient, mother to child, husband to wife, employee to employer, therapist to client... and most importantly your **SELF** to your self. Your relationship of your **SELF** to your self affects all other relationships including your relationship to your God (whether you be Christian, Jewish, Muslim, Buddhist ... any religion.) Disclaimer: NLP is not about religion; it is about language.

Here is an excerpt from one of our students attending the **NLP Level ONE** course:

"Our 2 daughters can see all the differences in me and they are so much calmer. I no longer scream to get things accomplished and believe me, I know what I must have sounded like to my daughters. People can change if they know how and desire to become a better person. NLP can give people ways of understanding themselves as well as others around them."

Life really can be **EASY**. It's a constant process of balancing **SELF** with self. One of the reasons we give graduates **FREE REPEAT PRIVILEGES** to **NLP Level ONE** is so, as they go through life and find more, other, additional parts that need work, they have a paid up membership in NLP ... and have someplace to go to do the change work where there are others of like mind working on like problems. It's so that you can become in the world what you know in your heart you already are. So, if you are still growing, come on back. We love to see you!

Thank you to everyone who chooses to send someone to class. The biggest compliment we can receive is your referral!



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**Special Interest**

- Only a few days before APCT. See page 3.
- Special Night of Anchoring.~ Business Focus See page 4.
- Tranceforming Selling Seminar. See page 4.
- NLP and Your Health. See page 5.
- 12 Hour Belief Change Workshop. See page 7.

**December Workshop**

*Meditation NOW in session! You can still join this wonderful experience. Call the office for details and to sign-up for the class.*



**Picture yourself in the NEXT:**

**Treasure Board Class  
February 18<sup>th</sup>**

**&**

**Oil Painting with  
Tony Neal Class  
February 25<sup>th</sup>**

*Coming Soon...  
Online Updates  
February!*

**Sign-up NOW!**

## Master Track – Advanced Submodalities & Metaphor Magic March 12-14, 2010 with V. Jan Marszalek & Tony Neal



### *It's All In Your Mind ... And How You Use It!*

The journey deep into submodalities and metaphors.

Resourceful Experiences \* Positive Viewpoints \* Subtracting Elements  
Useful Disruptions \* Compelling Future

Metaphors provide vicarious learning experiences and new perspectives toward solutions and understanding. An effective metaphor will arouse curiosity, stimulate imagination, be attuned to (client) anxieties and aspirations, give full recognition to the problem, develop options toward solutions, convey overt and covert meanings, speak simultaneously to many levels of human personality, and communicate in the manner that reaches the unconscious. Of all the wonderful skills available, metaphors are frequently the most graceful and simplest to incorporate. Now aren't you curious about metaphors? INVESTMENT: \$600

### **Diamonds In Your Mind**

#### **NEW TUESDAY EVENING FORMAT**

**March 23<sup>rd</sup>, 30<sup>TH</sup>, & April 6<sup>th</sup>, 13<sup>th</sup>, 20<sup>th</sup>, 27<sup>th</sup>, .2010**



Did you know that by changing you perception, you are able to change your reality? Everything in your life is there as a direct result of your core beliefs. When you change these core beliefs, you are then able to experience an entirely new life filled with all the wonderful things you truly seek.

With **Diamonds In Your Mind**, we combine Silva and NLP methodologies to give you tools to take control of your life and prevent disharmonies. You will learn to tap into the alpha levels to boost your biological intelligence and produce rapid learning benefits. You will learn methods to deal with physical pain and enable your internal localized anesthesia. Build your intuition regarding healing self/others and consider this a tune up of your energy body. This class will build your desire, belief and expectancy in your goals and outcomes as you increase your skills of visualization and imagination. You will leave class with a wealth of knowledge feeling energized! INVESTMENT: \$600; prepaid \$540

### **SUBSCRIBE TO OUR ONLINE NEWSLETTER and RECEIVE FREQUENT UPDATES ON YOUR FAVORITE CLASSES.**

Do we have your correct email address? We are moving to a NEW newsletter format ONLINE! Printed newsletters NOW available two times per year. Stay abreast of all the happenings with NLP Learning Systems Corporation and send us your email address and receive the NEW ONLINE Newsletter six times a year!

Do you still want the printed newsletter? Let us know and we'll make sure you receive what you want!

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# Advanced Practitioner Certification Training

## NLP by V. Jan Marszalek

So how come we don't teach how to stop smoking and lose weight in our seminars? We teach *pure NLP*...

... and put the tools in your hands through teaching you strategies... the strategies you can then use to become a better wife, increase your sales, be a more productive husband, make more money, stand up for yourself, learn healthy habits, stop smoking, solve problems more efficiently, lose weight, become more spiritual, be an award winning manager, make better grades, ... you get the idea... in fact, you can... delete, unlearn, dis-empower negative habits, attitudes and unuseful strategies and you can install new desires, beliefs and a winner's physiology for whatever endeavor, be it personal, social or business.

The single most significant ingredient in success is DESIRE. Desire equals destiny. Remember Socrates? He was recognized as a great scholar even by his contemporaries. One occasion a student came to him and asked, "How do I find learning?"

Socrates took him to a beach. The two waded out chest high in the water where Socrates grabbed the young man and held his head under the water. The young man thrashed. He kicked. He flayed the water – and finally passed out. Socrates dragged him to the beach and left him there. When the young man recovered, he promptly sought his master screaming, "What did you do to me? I wanted to know how to find wisdom and you nearly drowned me."

Socrates replied, "When you seek learning as much as you sought air when I was holding you under the water, you will have to ask no man." When you want success

with everything you have, you can only succeed. Success is an accumulation of many steps. With desire you can accomplish what others think are miracles – only because they are unwilling to commit to the next step.

Join us for the next **Advanced Practitioner Certification Training (APCT)**, which for many of you is your next step. Imagine yourself in the next **APCT**, achieving all your desires. **Your journey can begin in weekend # 3, December 11-13.**

There is still space available so bring your DESIRES and allow the group energy to multiply your chances for success with your most desired lifetime outcomes. Many people don't know the Practitioner is scheduled in such a way you can **start** **Week 3** in any weekend.

Week 5



Week 4

### Starting the Advanced Practitioner Certification Training in...

**Weekend Three** – December 11-13  
*Change work techniques / Reframing with Saturday evening outside inside fun!*

**Weekend Four** – January 15-17  
*Advanced Submodalities & Time Line for reinventing success!*

**Weekend Five** – February 19-21  
*Your five-year goal from a "heightened" perspective! More outside fun on Sunday!*

**Weekend Six** – March 19-21  
*Putting it all together*

**Weekend One** – April 23-25  
*Resource States, Calibration, Trance Work*

**Weekend Two** – May 21-23  
*Meta Model, Empower the Self, Well Formed Outcomes*

Each APCT Weekend can be taken as an individual class. No prior NLP experience required.

**INVESTMENT:** \$2995  
\$500 per weekend

Call the office. COME join us.  
Register NOW.  
Invest in yourself.  
INVEST in your future.

972-931-9984

**Bonus Offer:**  
\$50 savings on the **12 Hour Belief Change Workshop** if taking the APCT

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## Corporate Sponsors of NLP: Who's NEXT?

Did you know that General Motors, IBM, Century 21 Real Estate, AT&T, EDS, VMX, A.B. Dick, Southwestern Bell and Mobil Oil are just some of the companies that have sponsored Neuro-Linguistic Programming (NLP) training with us?

Can you or your company afford to be left behind? Come take the next **NLP Level ONE** class for yourself to see what so many already know is an extremely useful set of tools.

Technology utilized in this program have been developed and tested over the last thirty seven years. The Science of Neuro-Linguistic Programming has been described in **Science Digest** as "*the most important synthesis of knowledge about human communication to emerge in the last quarter century.*"

In sales specifically and in business in general, success is often determined by one's ability to communicate effectively.

The aim of NLP is to make successful thinking and communication a conscious choice, rather than an unconscious accident. The **Level ONE** consists of lecture, demonstrations, exercises and material to facilitate the development of NLP skills in your everyday life experiences. It is easy and powerful and you will notice the results immediately.

Here the learning is about how we can use our behavior and our language to influence ourselves, as well as others, and about the personal change and improvement that comes from having these skills.

## SPECIAL NIGHT OF ANCHORING ~ BUSINESS FOCUS

**December 9, 2010; 7:00pm to 10:00pm**

**WOW!** October brought with it one of NLP's most dynamic experiences of the year to a full house of students ready to focus on moving forward and using ANCHORING to do it! We are DOING it again and this time with our eye on BUSINESS SUCCESS !

**FREE TO ALL LEVEL ONE STUDENTS.**

*Not yet an NLP student and want to attend? Call the office and find out how to join this Special Night of Anchoring.*

## Tranceforming Selling Seminar February 13<sup>th</sup> & 14<sup>th</sup>, 9:00 am to 5:00 pm

Talking too much is the mistake most often made by sales people. Sales trainers will often harp on the need to talk less, and ask more questions. But asking questions is only one way to get information. The **Tranceforming Selling Seminar** gets right to the bottom line, and teaches how to get your customer to give you all the information you need to get the sale.

In addition to sales process skills such as...

- Pre-call planning
- Establish rapport
- Questioning
- Presentation Skills
- Closing

... this unique and valuable training also covers specific NLP techniques such as:

- ♠ Calibration
- ♠ Meta Modeling
- ♠ Imbedded Commands
- ♠ Reframing
- ♠ Anchoring
- ♠ Matching, Pacing and Leading



Perhaps you don't consider yourself a "salesperson" but sales is about getting what you want. So all you closer sales people **ENROLL and BE RECOGNIZED !**

**INVESTMENT: \$600; Prepaid \$540  
plus FREE REPEAT PRIVILEGES**

**NLP Learning Systems Corporation**

# NLP Level ONE – Basic Skills

## *NLP and Your Health by Dr. Cheryl Oden*

There is a NLP Presupposition that says: Mind and Body are part of a Cybernetic System. That's a fancy way of saying mind and body are connected. When you make a change in the way you think, it affects how you feel. How you feel is your expression of health. Thoughts matter ... your thoughts set a direction for your experience of life – in a healthy body or an unhealthy body.

We are born with 4 Survival Systems. They are the *fight or flight system*, *digestive system*, *immune system*, and *reproductive system*. There is a positive and negative expression of each of these systems. It's the nature of the planet we live on ... its called polarity. These four systems have a prime directive to keep us alive and these systems will adapt to accomplish this directive. The events in our life are assessed in these four systems for safe/unsafe or match/mis-match. Then comes the response/reaction. With a safe or a match response we can relax and enjoy the flow of life. When the assessment returns an unsafe/mis-match then stress is the reaction. The systems are on high alert ... on guard. Stress is a message. Stress is detrimental to our health when it becomes the norm. When stress is piled upon stress and accumulates without much release, the body begins to break down and now health is compromised.

What can we do? We can change our attitude. Easier said than done? Remember, mind and body are one. These attitudes are effecting your health either in a positive way or a negative way. If you have already taken **NLP Level ONE** then you have one of the most effective ways to make a change in your attitude thereby making a change in your health. Its called Anchoring. Anchoring can neutralize those negative components of the 4 Survival Systems ... anger, fear, frustration, disgust, guilt, resentment ... just to name a few and allows us more choice in now expressing the other side of those negative states like courage, happy, confident, empowerment, love. Which of these feel better to you?

Reframing will allow the 4 Survival Systems to do their job of protecting you with new attitudes and behaviors conducive to better health. There are many more techniques that we teach here at the NLP Center ... New Behavior Generator, Time Line, Swish and many many more. All of the NLP techniques can change your expression of life ... can change your health.

If you don't like your job, if you have difficult relationships or no relationship, money issues, difficult problems to solve ... whatever is going on in your life, the stress is affecting your health. **NLP Level ONE** is a good place to start. Already have **Level ONE**? Then come back to class and practice Anchoring. You could consider now the **Advanced Practitioner** which is a 6 month transforming process. You can jump into this program just about any time and start transforming your life to better health. Call us here at NLP Learning Systems Corporation and begin reclaiming a healthy body, mind and spirit. *Here's to your Health!*



*Dr. Cheryl Oden invested 16 years as a Statistical Quality Control Coordinator at Citi-Con Oil Refinery prior to becoming a Trainer with NLP Learning Systems & Doctor of Chiropractic specializing in holistic chiropractic and Total Body Modification (TBM)*

### **FREE INTRODUCTORY CLASSES**

*December 4th, 2009  
& January 7th, 2010*

**7:00p.m. to 10:00p.m.**

### **NLP Level ONE**

*Weekend  
December 4<sup>th</sup> – 6<sup>th</sup>*

*Thursday Nights  
7:00pm to 10:00pm*

- Free Intro: Jan. 7
- Week # 2: Jan. 14
- Week # 3: Jan. 21
- Week # 4: Jan. 28
- Week # 5: Feb. 4
- Week # 6: Feb. 11

**INVESTMENT: \$625  
FREE REPEAT  
PRIVILEGES**

# *Advanced Subtle Energy Practitioner Program*

*(Editors Comment: This Course is For Your Medicine Cabinet)*

In September 2005, a lucky group of twenty-five people launched the first ever Advanced Subtle Energy Practitioner (ASEP) Program. This unique program teaches practical techniques for working with subtle energy for healing, harmonizing and accelerating spiritual growth. *The Advanced Subtle Energy Practitioner is now in its 4<sup>th</sup> year of success.*

Participants are those people who want a deeper level of personal development and spiritual growth, to learn to heal and protect themselves from negative energy, and to develop more advanced techniques for helping and healing others.

The ASEP program teaches five primary bodies of information, which are:

- 1) The Quantum Clearing System (QCS) – The QCS is a set of practices that use Muscle Response Testing coupled with energetic clearing and balancing techniques to heal physical, emotional and mental conditions and to install desired life conditions. Anybody can learn these techniques.
- 2) Raising Spiritual Vibration – The program uses advanced esoteric meditations and QCS techniques to increase people's ability to process subtle energy, clear karmic patterns, and raise spiritual vibration.
- 3) Psychic/Subtle Energy Sensing – The program enhances participant's psychic abilities and sensitivity to subtle energy, enabling them to perceive energetic information both physically and mentally.
- 4) Energy Field Cleaning & Maintenance – These are methods for cleansing your energetic and physical bodies of negative energy and psychic debris from yourself or others.
- 5) Psychic Self-Defense – These are methods for shielding and protecting your energetic and physical bodies from negative energy and psychic debris.

## **ADVANCED SUBTLE ENERGY PRACTITIONER PROGRAM**

### *Weekend # 1*

*January 30-31, 2010*

### *Weekend #2*

*February 27-28, 2010*

*Saturday: 10am to 6pm*

*Sunday: 10am to 6pm*

### **INVESTMENT:**

*\$450 each weekend*

*Free Repeat Privileges*



## **SUBTLE ENERGY AND HEALING – A Testimonial to the Power of the ASEP Program.**

*I would like to thank you for teaching the **Subtle Energy class**. A few weeks before the class my eye doctor told me I had a cataract in my right eye that would need to have surgery within 3 months. I asked Dr. Cheryl if we could do something about it. She told me to have several people clear me during the class. I did and I know when it was healed. One of the participants cleared my eye and I felt a tingle in the eye. I knew it had been healed. I went to my doctor at the appointed time and he was going back & forth from looking in my eye and looking at his notes. He could find no evidence of the cataract in my eye. He finally asked me what I had been doing. I definitely recommend people have this skill in their first aid kit. It is real and it WORKS!*

*~ Nancy Taylor*

# THE SUPERBOWL OF NLP

## NLP Learning Systems Corporation

Please check online or with the office to verify dates and times of classes.

<u>December 2009</u>	<u>January 2010</u>	<u>February 2010</u>
1 Meditation #4 3 Level One #4 4 Level One <b>FREE INTRO</b> to NLP 4-6 Level One Weekend 8 Meditation Workshop #5 10 Level One #5 11-13 Practitioner Weekend #3 15 Meditation Workshop #6 17 Level One #6 22 Meditation Workshop #7 29 Meditation Workshop #8	<b>HAPPY NEW YEAR !!!</b> 7 Level One <b>FREE INTRO</b> to NLP 14 Level One #2 15-17 Practitioner Weekend #4 20 - 27 Hawaii Huna Trip 21 Level One #3 30-31 Advanced Subtle Energy Class #1 28 Level One #4	4 Level One #5 5-6 12-Hour Belief Change Workshop 11 Level One #6 13-14 <i>Tranceforming</i> Selling Seminar 18 Treasure Board 19-21 Practitioner Weekend #5 25 Oil Painting With Tony Neal 27-28 Advanced Subtle Energy Class #2
<u>March 2010</u>	<u>April 2010</u>	<u>May 2010</u>
4 Level One <b>FREE INTRO</b> to NLP 5-7 Practitioner Weekend #6 11 Level One #2 12-14 MPCT- Advanced Submodalities & Metaphors 18 Level One #3 23 Diamonds in Your Mind #1 25 Level One #4 26 Level One <b>FREE INTRO</b> to NLP 26-28 Level One Weekend 30 Diamonds in Your Mind #2	1 Level One #5 6 Diamonds In Your Mind Class #3 8 Level One #6 9-11 Magic Class 13 Diamonds In Your Mind Class #4 15 Treasure Board 20 Diamonds In Your Mind Class #5 23-25 Practitioner Weekend #1 27 Diamonds In Your Mind Class #6	6 Level One <b>FREE INTRO</b> to NLP 13 Level One #2 15-16 Ho'oponopono 20 Level One #3 19-21 Practitioner Weekend #2 22 Oil Painting With Tony Neal 27 Level One #4



### 12 HOUR BELIEF CHANGE WORKSHOP

*"So it took years and years of learning and behavior to have these beliefs installed...beliefs about money, relationships, health, happiness, success, etc. and you're telling me it only takes 12 hours to change them?" ... asks the student about the 12 Hour Belief Change Workshop*

*"No it actually only takes anywhere from 15 minutes to an hour to change them. It takes time to find them" ... laughs the teacher*

#### 12 HOUR BELIEF CHANGE WORKSHOP

Friday  
February 5, 2010  
7:00 pm to 11:00 pm  
&  
Saturday  
February 6, 2010  
9:00 am to 9:00 pm

Investment: \$290

Many students call this the best program and best value we offer because of the low tuition, massive shifts and lasting positive benefits you will discover when you decide to take this class.

**The 12 Hour** is designed for you to get in touch with how self-limiting beliefs were originally developed and installed in your past. We then do the NLP change work necessary to dissolve these blocks and create and install new empowering beliefs and changes.

Imagine having everything you thought you would when you were young and full of dreams.

What if you could have that now? Would you, take this class if you think it might make some of those dreams possible again?

Each of us has that area of our lives where we would like to have more success. Take this class and you can have more success now.

**The 12 Hour** is a very personal, private experience where you will get to know yourself in an up-close way which can lead to exciting and far-reaching changes. It's safe...only you know what you're working on. So if you desire a difference in your life, now is the time to explore the possibility of change ~ call the office and sign up!



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**NLP Level ONE Class**

In ONE Weekend!

**December 4<sup>th</sup> – 6<sup>th</sup>, 2009**

Friday 7pm – 10pm  
 Saturday & Sunday 10am- 6pm

Investment: \$625

**FREE REPEAT PRIVILEGES!**

**Advanced Subtle Energy Practitioner**

**January 30<sup>th</sup> – 31<sup>st</sup>, 2009**

Saturday & Sunday 10am- 6pm

Investment: \$450

**Call the office and Register Today!**

**972-931-9984**

**12 Hour Belief Change Workshop**

**February 5<sup>th</sup> – 6<sup>th</sup>**

See Inside For Details

Investment: \$290

**Subscribe To Our ONLINE NEWSLETTER!**

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**SIX TIMES A YEAR!**

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